



# **Achieving Compliance: Reality Check**

Developed by the AICPA, the SOC 2 reporting framework is the premier compliance framework for evaluating internal controls and attesting to a service organization's internal controls over security, availability, processing integrity, confidentiality, and privacy. Attaining a SOC 2 report is a common requirement for service organizations that hope to attract mid-sized and large commercial customers.

Many software service providers first try to prepare for a SOC 2 report through internal initiatives. Unfortunately, SecureIT has found that most organizations seeking a SOC 2 report for the first time underestimate the scope of the challenges they face and overestimate the ability of their IT organization to implement the controls and process changes needed. This is especially true if SOC 2 is the first large-scale compliance effort undertaken by the organization. To address this problem, SecureIT's SOC 2 advisory services can provide guidance and hands-on assistance to drive readiness with SOC 2 and prepare for a successful audit.



# **Success through a Collaborative Approach**

A successful SOC 2 program consists of two elements: obtaining a SOC 2 report with a clean opinion on the first attempt, and sustaining long-term compliance year after year. SecureIT's approach for SOC 2 advisory services is designed to help ensure that both objectives are met. To start, our advisors collaborate with you to determine the

SOC 2 project scope and boundary that best meets your business objectives. We work with you to identify controls and control objectives, design tests of operating effectiveness, and ensure that all controls are in place and operating as intended. Our detailed knowledge of the SOC 2 framework and the subtleties in technical definitions of security, confidentiality, and privacy enable us to successfully guide you throughout the journey.

### **Sustainability**

When designing controls and determining which ones "fit" the best within your environment, SecureIT brings best practice control expertise while your team brings the customized knowledge about what you currently do. When there are alternative ways to approach a control requirement, we will work with you to find the controls that best fit your organization. This approach provides a major benefit: sustainability. Our collaborative approach aids in developing a control-conscious culture within your organization, which is key to sustained SOC 2 compliance.

# A Smart Partner for SOC 2 Compliance

SecureIT's SOC 2 advisors know what auditors are looking for because we are auditors ourselves. For the past 16 years we have focused solely on audit, compliance, and security. Our SMEs ensure comprehensive and meaningful coverage of technical security issues, and we help ensure that implemented controls 'make sense' for your

organization, and are sustainable over time.

Our ultimate goal is to improve your security posture and reduce risk for your customers, not just "check the box" for compliance reasons.

We understand the business reasons for seeking a SOC 2 report, and we also realize that no two organizations are alike. When you start a conversation with SecureIT, we will not send you a questionnaire to complete. We will pick up the phone and call you so that we can better understand your organization, your software or services solution, and where you are in your journey.



Partnering with SecureIT helps ensure that both immediate and long-term SOC 2 reporting goals are achieved in an efficient manner so that you can focus on the core job of increasing sales opportunities and growing revenue.

#### **About SecureIT**

SecureIT provides risk, compliance, and cybersecurity services to enterprises, government contractors and technology service providers. Our certified professionals assess cyber risk, conduct targeted security assessments, and ensure compliance with regulatory requirements. Every day, we partner with our clients to deliver solutions critical to protecting and growing business.



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